

Case Study - Australia

Facts

- A long established Credit Union decided to voluntarily wind up their mortgage book.
- 176 mortgages with an approximate value of US\$58million

Issues

- Sales was being conducted without the benefits of any representation or warranties



Results

- Title insurance provided coverage against the mortgages legal risk (validity, enforceability and priority)
- Title insurance streamlined the due diligence process and finally gave the vendor some negotiation support in terms of obtaining a better price.